

# Entity Account Application

Please do not use this form for IRA accounts

**Regular Mail:**

The Needham Funds, Inc.  
c/o U.S. Bank Global Fund Services  
PO Box 219252  
Kansas City, MO 64121-9252

**Oversight Mail:**

The Needham Funds, Inc.  
c/o U.S. Bank Global Fund Services  
801 Pennsylvania Ave Suite 219252  
Kansas City, MO 64105-1307

» In compliance with the USA PATRIOT Act, all financial institutions (including mutual funds) are required to obtain, verify and record the following information for all registered owners or others who may be authorized to act on an account: **full name, date of birth, Social Security number and permanent street address.** **Entity accounts require additional documentation.** This information will be used to verify your true identity. We will return your application if any of this information is missing, and we may request additional information from you for verification purposes. In the rare event that we are unable to verify your identity, the Fund reserves the right to redeem your account at the current day's net asset value.

## 1 Investor Information

**Select one:**

- C Corporation
- Partnership
- Limited Liability Company
- S Corporation
- Exempt Organization
- Other Entity

To establish an account, you must supply documentation to substantiate the existence of your organization and authorized individuals (e.g., Articles of Incorporation/Formation/Organization, Partnership Agreement, Trust Agreement and Corporate Resolution that include authorized signers, or other official documents).

NAME OF ENTITY

TAX ID NUMBER

TYPE OF ENTITY (IF OTHER)

**Check here if you are a government entity or affiliated with a government entity.**

## 2 Authorized Signers

Please attach the entity's Corporate Resolution that states who is authorized to act on behalf of the entity. If specimen signatures are not included in the Corporate Resolution, please include a separate sheet with a list of authorized signers and specimen signatures.

Authorized Signer

FULL NAME

TITLE

### 3 Beneficial Owner Information

Please complete the table below for each individual, if any, who directly or indirectly, through any contract, arrangement, understanding, relationship, or otherwise, owns 25% or more of the equity interests of the Legal Entity listed in Investor Information section. If no individuals meet this criteria, please leave the table blank to certify this requirement does not apply for the Legal Entity.

Please note that if the Legal Entity is owned by another Entity, only natural persons should be listed within the table (ex. if ABC Corp. is 50% owned by 123 Corp. and 123 Corp. is 50% owned by John Doe, John Doe should be listed as he is a 25% Beneficial Owner of ABC Corp.).

For Foreign Persons: An alien identification card number, or number and country of issuance of any other government-issued document evidencing nationality or residence and bearing a photograph or similar safeguard can be provided in lieu of a passport number. A copy of the individual's passport, alien identification card, or other government-issued document must be included with the form.

#### Beneficial Owner 1:

<input type="text"/>	<input type="text"/>	<input type="text"/>
NAME	DATE OF BIRTH (MM/DD/YYYY)	SOCIAL SECURITY NUMBER (FOR U.S. PERSONS)

<input type="text"/>
ADDRESS (RESIDENTIAL OR BUSINESS STREET ADDRESS)

<input type="text"/>
PASSPORT NUMBER AND COUNTRY OF ISSUANCE (FOR FOREIGN PERSONS)

#### Beneficial Owner 2:

<input type="text"/>	<input type="text"/>	<input type="text"/>
NAME	DATE OF BIRTH (MM/DD/YYYY)	SOCIAL SECURITY NUMBER (FOR U.S. PERSONS)

<input type="text"/>
ADDRESS (RESIDENTIAL OR BUSINESS STREET ADDRESS)

<input type="text"/>
PASSPORT NUMBER AND COUNTRY OF ISSUANCE (FOR FOREIGN PERSONS)

#### Beneficial Owner 3:

<input type="text"/>	<input type="text"/>	<input type="text"/>
NAME	DATE OF BIRTH (MM/DD/YYYY)	SOCIAL SECURITY NUMBER (FOR U.S. PERSONS)

<input type="text"/>
ADDRESS (RESIDENTIAL OR BUSINESS STREET ADDRESS)

<input type="text"/>
PASSPORT NUMBER AND COUNTRY OF ISSUANCE (FOR FOREIGN PERSONS)

#### Beneficial Owner 4:

<input type="text"/>	<input type="text"/>	<input type="text"/>
NAME	DATE OF BIRTH (MM/DD/YYYY)	SOCIAL SECURITY NUMBER (FOR U.S. PERSONS)

<input type="text"/>
ADDRESS (RESIDENTIAL OR BUSINESS STREET ADDRESS)

<input type="text"/>
PASSPORT NUMBER AND COUNTRY OF ISSUANCE (FOR FOREIGN PERSONS)

## 4 Controller Information

Please complete the table below with the requested information for **one** individual with significant responsibility for managing the Legal Entity listed in Investor Information section, such as an executive officer or senior manager (ex. Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Managing Member, General Partner, President, Vice President, Treasurer), or any other individual who regularly performs similar functions (a beneficial owner named in Beneficial Owner Information section can be listed here if appropriate).

For a Foreign Person: An alien identification card number, or number and country of issuance of any other government-issued document evidencing nationality or residence and bearing a photograph or similar safeguard can be provided in lieu of a passport number. **A copy of the individual's passport, alien identification card, or other government-issued document must be included with the form.**

### Controller:

NAME	DATE OF BIRTH (MM/DD/YYYY)	SOCIAL SECURITY NUMBER (FOR U.S. PERSONS)
ADDRESS (RESIDENTIAL OR BUSINESS STREET ADDRESS)		
PASSPORT NUMBER AND COUNTRY OF ISSUANCE (FOR FOREIGN PERSONS)		

## 5 Address

### Permanent Street Address

Foreign addresses and PO Boxes are not allowed.

STREET	APT / SUITE	
CITY	STATE	ZIP CODE
DAYTIME PHONE NUMBER	EVENING PHONE NUMBER	
E-MAIL ADDRESS		

### Mailing Address\*

(if different from Permanent Street Address)  
If completed, this address will be used as the Address of Record for all statements, checks, and required mailings. Foreign addresses are not allowed.

STREET	APT / SUITE	
CITY	STATE	ZIP CODE

\* A PO Box may be used as the mailing address.

### Duplicate Statement #1

Complete only if you wish someone other than the account owner(s) to receive duplicate statements.

COMPANY NAME		
NAME		
STREET	APT / SUITE	
CITY	STATE	ZIP CODE

### Duplicate Statement #2

Complete only if you wish someone other than the account owner(s) to receive duplicate statements.

COMPANY NAME		
NAME		
STREET	APT / SUITE	
CITY	STATE	ZIP CODE

## 6 Investment and Distribution Options

### By check: Make check payable to the The Needham Funds, Inc.

Note: All checks must be in U.S. Dollars drawn on a domestic bank. The Fund will not accept payment in cash or money orders.

The Fund does not accept post dated checks or any conditional order or payment. To prevent check fraud, the Fund will not accept third party checks, Treasury checks, credit card checks, traveler's checks or starter checks for the purchase of shares.

### By wire: Call (800) 625-7071.

Note: A completed application is required in advance of a wire.

		Investment Amount	Capital Gains	Dividends		
		\$2,000 Minimum - Retail	Reinvest	Cash*		
		\$100,000 Minimum - Institutional				
<input type="checkbox"/> Needham Growth Fund Institutional Class	6461	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Needham Aggressive Growth Fund Institutional Class	6462	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Needham Small Cap Growth Fund Institutional Class	6463	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Needham Growth Fund Retail Class	0461	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Needham Aggressive Growth Fund Retail Class	0462	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Needham Small Cap Growth Fund Retail Class	0463	\$ <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If nothing is selected, capital gains and dividends will be reinvested.

### \*If cash distribution should be paid, please select one:

Check to Address of Record

ACH to Bank of Record - Valid Voided Check or Savings Deposit Slip Needed in the Bank Information section

## 7 Cost Basis Method

The Cost Basis Method you elect applies to all covered shares acquired from January 1, 2012 forward and to all identically registered existing and future accounts you may establish, unless otherwise noted. The Cost Basis Method you select will determine the order in which shares are redeemed and how your cost basis information is calculated and subsequently reported to you and to the Internal Revenue Service (IRS). **Please consult your tax advisor to determine which Cost Basis Method best suits your specific situation.** If you do not elect a Cost Basis Method, your account will default to **Average Cost**.

### Primary Method (Select only one)

- Average Cost** – averages the purchase price of acquired shares
- First In, First Out** – oldest shares are redeemed first
- Last In, First Out** – newest shares are redeemed first
- Low Cost** – least expensive shares are redeemed first
- High Cost** – most expensive shares are redeemed first
- Loss/Gain Utilization** – depletes shares with losses prior to shares with gains and short-term shares prior to long-term shares
- Specific Lot Identification** – you must specify the share lots to be sold at the time of a redemption (This method requires you elect a Secondary Method below, which will be used for systematic redemptions and in the event the lots you designate for a redemption are unavailable.)

Secondary Method – applies only if Specific Lot Identification was elected as the Primary Method (Select only one)

- First In, First Out**
- Last In, First Out**
- Low Cost**
- High Cost**
- Loss/Gain Utilization**

Note: If a Secondary Method is not elected, First In, First Out will be used.

## 8 Telephone Options

You automatically have the ability to make telephone purchases\*, redemptions\*, or exchanges per the prospectus, unless you specifically decline below. See the prospectus for minimum and maximum amounts.

\* You must provide bank instructions and a voided check or savings deposit slip in the Bank Information section.

Please check the box below if you wish to decline these options. If the options are not declined, you are acknowledging acceptance of these options.

- I decline telephone transaction privileges.**

Should you wish to add the options at a later date, a signature guarantee may be required. Please refer to the prospectus or call our shareholder services department for more information.

## 9 Automatic Investment Plan (AIP)

Your signed application must be received up to 7 business days prior to initial transaction.

If you choose this option, funds will be automatically transferred from your bank account. Please attach a voided check or savings deposit slip to the Bank Information section of this application. We are unable to debit mutual fund or pass-through ("for further credit") accounts.

**Draw money for my monthly AIP (check one):  5th OR  20th**

\$100 minimum - Retail

#### No minimum - Institutional

- Needham Growth Fund  
Institutional Class 6461
- Needham Aggressive Growth Fund  
Institutional Class 6462
- Needham Small Cap Growth Fund  
Institutional Class 6463
- Needham Growth Fund  
Retail Class 0461
- Needham Aggressive Growth Fund  
Retail Class 0462
- Needham Small Cap Growth Fund  
Retail Class 0463

**Please keep in mind that:**

- There is a fee if the automatic purchase cannot be made (assessed by redeeming shares from your account).
- Participation in the plan will be terminated upon redemption of all shares.

## 10 Bank Information

If you selected any options which require banking information, please attach a voided check or preprinted savings deposit slip. We are unable to debit or credit mutual fund or pass-through ("for further credit") accounts.

Please contact your financial institution to determine if it participates in the Automated Clearing House System (ACH).

Note: There is a \$15 fee for next day wire and no fee for ACH (transfer takes 2-3 days.)

John Doe  
Jane Doe  
123 Main St.  
Anytown, USA 12345

53289

Pay to the order of \_\_\_\_\_ \$ \_\_\_\_\_  
\_\_\_\_\_  
DOLLARS

Memo \_\_\_\_\_ Signed \_\_\_\_\_

12345678123456785678

## 11 Signature and Certification Required by the Internal Revenue Service

✓ I have received and understand the prospectus for The Needham Funds, Inc. (the "Fund"). I understand the Fund's investment objectives and policies and agree to be bound by the terms of the prospectus. Before I request an exchange, I will obtain the current prospectus for each Fund. I acknowledge and consent to the householding (i.e., consolidation of mailings) of regulatory documents such as prospectuses, shareholder reports, proxy statements, and other similar documents. I may contact the Fund to revoke my consent. I agree to notify the Fund of any errors or discrepancies within 45 days after the date of the statement confirming a transaction. The statement will be deemed to be correct, and the Fund and its transfer agent shall not be liable, if I fail to notify the Fund within such time period. I certify that I am of legal age and have the legal capacity to make this purchase.

✓ The Fund, its transfer agent, and any of their respective agents or affiliates will not be responsible for banking system delays beyond their control. By completing the banking sections of this application, I authorize my bank to honor all entries to my bank account initiated through U.S. Bank, N.A., on behalf of the applicable Fund. The Fund, its transfer agent, and any of their respective agents or affiliates will not be liable for acting upon instructions believed to be genuine and in accordance with the procedures described in the prospectus or the rules of the Automated Clearing House. When AIP or Telephone Purchase transactions are presented, sufficient funds must be in my account to pay them. I agree that my bank's treatment and rights to respect each entry shall be the same as if it were signed by me personally. I agree that if any such entries are not honored with good or sufficient cause, my bank shall be under no liability whatsoever. I further agree that any such authorization, unless previously terminated by my bank in writing, is to remain in effect until the Fund's transfer agent receives and has had reasonable amount of time to act upon a written notice of revocation. I authorize U.S. Bank Global Fund Services to obtain a third party report for the purposes of authenticating the bank information that I provided.

✓ I understand that my mutual fund account assets may be transferred to my state of residence if no activity occurs within my account during the inactivity period specified in my State's abandoned property laws.

✓ Under penalty of perjury, I certify that (1) the Social Security or taxpayer identification number shown on this form is my correct taxpayer identification number, and (2) I am not subject to backup withholding as a result of either being exempt from backup withholding, not being notified by the IRS of a failure to report all interest or dividends, or the IRS has notified me that I am no longer subject to backup withholding, (3) I am a U.S. person (including a U.S. resident alien), and (4) I am exempt from FATCA reporting. (Cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding due to a failure to report all interest and dividends.)

The IRS does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

✓ I hereby certify that to the best of my knowledge, the information provided about me, and the information provided about the beneficial owner(s) and/or the individual with control over the legal entity is complete and correct.

PRINTED NAME OF AUTHORIZED SIGNER
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SIGNATURE OF AUTHORIZED SIGNER	DATE (MM/DD/YYYY)
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PRINTED NAME OF AUTHORIZED SIGNER
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SIGNATURE OF AUTHORIZED SIGNER	DATE (MM/DD/YYYY)
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## 12 Dealer Information

DEALER NAME

DEALER'S ID

BRANCH ID

### DEALER HEAD OFFICE INFORMATION:

ADDRESS

CITY / STATE / ZIP

TELEPHONE NUMBER

REPRESENTATIVE'S LAST NAME

FIRST NAME

M.I.

REPRESENTATIVE'S ID

ADDRESS

CODE

CITY / STATE / ZIP

TELEPHONE NUMBER

### REPRESENTATIVE BRANCH OFFICE INFORMATION:

#### ! Before you mail, have you:

- Completed all USA PATRIOT Act required information?
  - Tax ID Number in Investor Information section?
  - Permanent street address in Address section?
- Enclosed your personal check made payable to The Needham Funds, Inc.?
- Included a voided check or a savings deposit slip, if applicable?
- Signed your application in Signature section?
- Enclosed additional documentation, if applicable?

For additional information please call toll-free (800) 625-7071 or visit us on the web at [www.needhamfunds.com](http://www.needhamfunds.com).

# Beneficial Ownership Exclusions and Exemptions

## Exclusions from the Definition of Legal Entity Customer:

The Rule excludes from the definition of legal entity customer certain entities that are subject to Federal or State regulations and for which information about their beneficial ownership and management is available from the Federal or State agencies, such as:

- Financial institutions regulated by a Federal functional regulator or a bank regulated by a State bank regulator;
- A department or agency of the United States, of any State, or of any political subdivision of a State;
- Any entity established under the laws of the United States, or any State, or of any political subdivision of any State, or under an interstate compact;
- Any entity (other than a bank) whose common stock or analogous equity interests are listed on the New York, American, or NASDAQ stock exchange;
- Any entity organized under the laws of the United States or of any State at least 51% of whose common stock or analogous equity interests are held by a listed entity;
- Issuers of securities registered under section 12 of the Securities Exchange Act of 1934 (SEA) or that is required to file reports under 15(d) of that Act;
- An investment company, as defined in section 3 of the Investment Company Act of 1940, registered with the U.S. Securities and Exchange Commission (SEC);
- An SEC-registered investment adviser, as defined in section 202(a)(11) of the Investment Advisers Act of 1940;
- An exchange or clearing agency, as defined in section 3 of the SEA, registered under section 6 or 17A of that Act;
- Any other entity registered with the SEC under the SEA;
- A registered entity, commodity pool operator, commodity trading advisor, retail foreign exchange dealer, swap dealer, or major swap participant, defined in section 1a of the Commodity Exchange Act, registered with the Commodity Futures Trading Commission;
- A public accounting firm registered under section 102 of the Sarbanes-Oxley Act.
- A bank holding company, as defined in section 2 of the Bank Holding Company Act of 1956 (12 USC 1841) or savings and loan holding company, as defined in section 10(n) of the Home Owners' Loan Act (12 USC 1467a(n));
- A pooled investment vehicle operated or advised by a financial institution excluded from the definition of legal entity customer under the final CDD rule;
- An insurance company regulated by a State;
- A financial market utility designated by the Financial Stability Oversight Council under Title VIII of the Dodd-Frank Wall Street Reform and Customer Protection Act of 2010;
- A foreign financial institution established in a jurisdiction where the regulator of such institution maintains beneficial ownership information regarding such institution;
- A non-U.S. governmental department, agency or political subdivision that engages only in governmental rather than commercial activities; and
- Any legal entity only to the extent that it opens a private banking account subject to 31 CFR 1010.620.

## Exemptions from the Ownership Prong:

Certain legal entity customers are subject only to the control prong of the beneficial ownership requirement, including:

- A pooled investment vehicle operated or advised by a financial institution not excluded under paragraph 31 CFR 1010.230(e)(2); and
- Any legal entity that is established as a nonprofit corporation or similar entity and has filed its organizational documents with the appropriate state authority as necessary.